

# Follow Up scripts

## For: Someone who has tried the product and not purchased on the spot

Hi <guest name>! It was really lovely to meet you yesterday & thank you for being such an awesome guest at <host names> Girls Afternoon In! I hope your skin feels great & you learnt a few tips & tricks about applying make up. If you have any further questions about the products we tried I would love to help you AND if you would like to stay connected then please find me on <insert link to social media page> where you can keep an eye out for info on my awesome sales, VIP events + some of the shenanigans we get up to! In the meantime, have a wonderful week!

From <your name> (Arbonne) 😊

## For: Someone who has heard the business presentation - online or in person

Hi <guest name>! Thank you so much for taking the time to consider if an Arbonne business could be a great fit for you. I would love to answer any questions you may have.

From <your name> (Arbonne) 😊

\*Have your 4 question follow up guide in front of you for when you make the call.