

Meet The Product Information

We strongly recommend that you either 'Print' or 'Download & Save' each individual Meet The Product flyer for every product you have in your kit. Put them in a display folder and keep it with you for every presentation or one on one appointment.

The reason why we encourage you to do this is so you never have to feel like you need to know everything! With so many products and so many ingredients it would take us FOREVER to be across everything.

Each individual 'Meet The Product' flyers includes:

Product Features
Key Ingredients and Benefits
Full Ingredient Lists
How to use The Arbonne Advantage and Recommended complimentary products

If and when a client asks you an ingredient question or a product question you don't know the answer to, you can simply pull out the MTP flyer and let the client read it for themselves or you can read it with them and build your knowledge at the same time.

Each flyer has a lot of information on it. Please don't get overwhelmed with thinking you need to learn and memorize all of it. You absolutely don't need to be an ingredient expert.

What we do recommend is to learn:

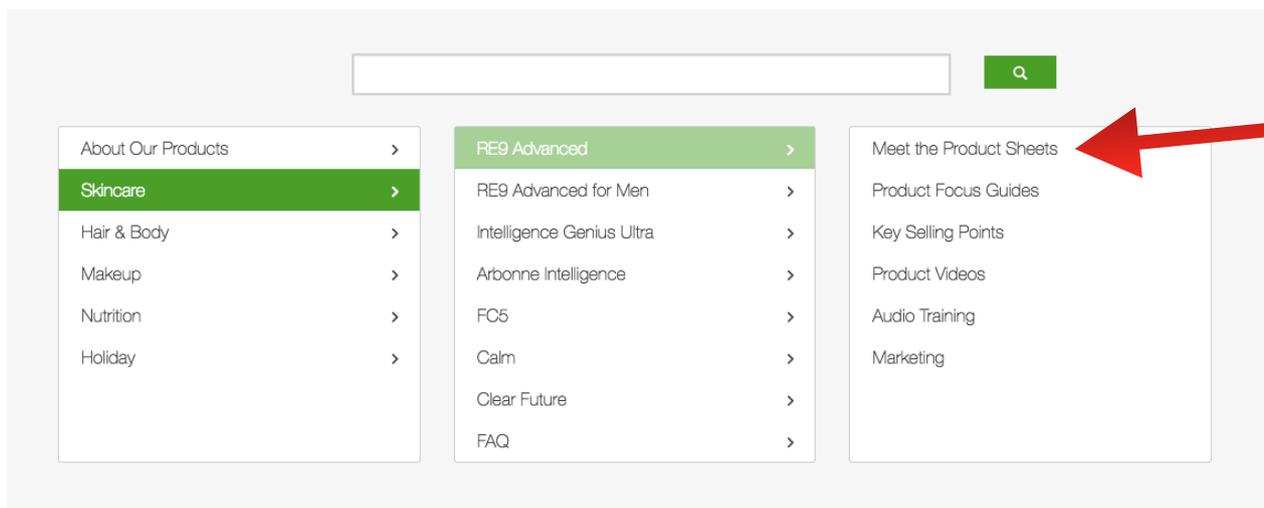
One Product Feature, One Benefit and then use the product and discover what you like best about it.

Talking about these three things will help excel your personal sales!

Finding and printing the meet the product sheets can be tedious but only needs to be done once for your business and then updated as formulations can change (this isn't often)

You can find all the Meet the product sheets on the source. Log into your Arbonne Office, Go to the Source and then choose -

Products - About our Products - Select a category - Select a range



All of the product training found here in the source is extremely helpful and professional. We recommend working your way through this information alongside your group presentations and one on one appointments.

A combination of hands on experience building as well as the theory side is a great way to 'Earn as you Learn'.

One other important piece of information to remember and a question that comes up often is this one:

Q. Are there specific products that a pregnant woman or a person with (x) medical condition should avoid.

A. We are unable to advise whether a product or an ingredient is safe to use with any medical condition (including allergies, pregnancy, or nursing) or for someone who is undergoing medical treatment, or is using or will be using a prescription medication. Arbonne recommends consulting with your physician prior to using any Arbonne products in conjunction with them. This would also include anyone with sensitivities to certain ingredients. You may download a copy of the Meet the Product Sheet for the products to present to your physician. The physician should be able to review the ingredients and advise based on the individuals specific circumstances, if there are any ingredients in the product that they may want to avoid.