Kick start your consultancy

Deal or no Deal - Booking Game
Deal or No Deal - Booking Game Instructions

Why play the game:
This game is great for booking more parties! It's an easy way to ask for bookings without being pushy. It's also very enticing for the client because most people love the mystery of what the deal is going to be.

When to play:
It works best if played in the middle or the end (or both) of a group presentation.
It works best at the end of your one on one consultations.

Play the game after you have given the group or your one on one client a product demonstration so they have experienced the product and may already be thinking about purchasing.

What you’ll need:
You’ll need envelopes or little gift bags. One for each guest. Suggestion is to make 8.
Deal or no deal labels to stick on the front of the envelopes
A laminated card in each - that says “Free Product of your choice - Up to the value of $105 - from our best sellers.
If you choose to do gift bags you can add a product sample, a fun sized chocolate or lollies etc to make the bag look more full and enticing.

How to play:
1. To start the game: Explain to everyone what’s inside the envelopes! ONE FREE PRODUCT
“Not just any old product or something you will never use - it is a product from our best sellers list valued at up to $105 and could be one of the products you have already tried today”

2. Get everyone to choose their envelope of gift bag and make sure they know “No Peaking”
3. Now explain the rules:

“Ok so here’s how to play. You say DEAL if you’re happy to grab 3-5 of your friends over and host your own party.”

“Not only will you get what’s in your envelope you’ll also be helping “the current host” She gets a $50.00 gift voucher to spend on whatever she wants“

You can choose the style of party.

- **A Skincare facial party** - where everyone gets a DIY facial and basic makeup class
- **A Makeup class** - where everyone learns hands on how to do a full face including a smokey eye
- **A Spa party** where everyone gets a foot soak and face mask using our detox range OR
- **A Nutrition sampling class** - where we talk about a healthy 30 day detox challenge

And you can choose where to have it. You could have it

- At home or
- At work or
- In a quiet little restaurant/cafe

Once you’ve said DEAL, you get to open your envelope/bag and see what’s inside

OR you say **NO DEAL** and you hand me your envelope/bag back without knowing what’s in there

“So who’s in? DEAL OR NO DEAL?”

OPTIONAL (especially if no one says Deal)!!!!!!!!!

4. Deal Sweetener:

“The 1st two people that shout out DEAL you’ll get what’s in your envelope, you’ll give your host the $50 gift voucher AND you’ll also get to choose ANY product of your choice for $35 at the time of your party.”

“So who’s in? DEAL OR NO DEAL?”